Estimated Enterprise Savings for Moving to MS Teams Telephony

Assumptions:

1. The estimate is based on an Agencies current WaTech Avaya line rate and Voicemail rate only
2. This model assumes O365 3 level licensing with the Voice Services addon (Savings are greater with O365 5 level)
3. Tax not included and average cost savings may vary
4. Estimates are based on April 2020 billing
5. Desktop instrument and ancillary hardware not included

Total Station Numbers	Total Voice Mail Accounts	Total Current Charges		Call Center Stations	Call Center Charges	Total Stations Less Call Center	Total Monthly Charges Less Call Center	Potential Annual Savings MS Dial Plan	Potential Annual Savings WaTech Dial Plan
16,076	10,406	$425,611		2,472	$47,914	13,604	$377,697	-$1,497,581	-$2,803,565
5,449	3,517	$121,583		9	$128	5,440	$121,455	-$243,909	-$766,149
3,128	2,132	$78,026		557	$14,205	2,571	$63,821	-$192,317	-$439,133
1,754	6	$41,475		32	$186	1,722	$41,289	-$111,319	-$276,631
1,841	1,536	$41,582		709	$8,921	1,132	$32,661	-$139,407	-$248,079
1,270	970	$30,016		429	$6,033	841	$23,983	-$100,188	-$180,924
500	336	$18,423		3	$51	497	$18,372	-$109,589	-$157,301
1,082	968	$24,202				1,082	$24,202	-$49,048	-$152,920
669	504	$15,324		35	$515	634	$14,809	-$36,270	-$97,134
597	602	$14,036		61	$1,480	536	$12,556	-$31,103	-$82,559
486	417	$11,680				486	$11,680	-$31,747	-$78,403
444	434	$11,266		17	$289	427	$10,977	-$36,463	-$77,455
521	464	$12,232		34	$642	487	$11,590	-$30,440	-$77,192
2,135	-	$32,986		693	$11,781	1,442	$21,205	$67,224	-$71,208
354	310	$8,771				354	$8,771	-$26,282	-$60,266
295	252	$7,640		37	$398	258	$7,242	-$29,354	-$54,122
364	324	$8,863		88	$1,496	276	$7,367	-$26,837	-$53,333
364	325	$9,034		150	$2,536	214	$6,498	-$30,235	-$50,779
390	350	$8,442		79	$980	311	$7,462	-$20,167	-$50,023
241	230	$6,529		7	$106	234	$6,422	-$24,868	-$47,332
39,796	**25,647**	**$976,867**		**5,641**	**$101,477**	**34,155**	**$875,390**	**-$2,885,382**	**-$6,164,262**