



**WaTech**  
Washington Technology Solutions

# Security Service Edge (SSE)

## What is SSE?

Security Service Edge (SSE) is a cloud-based security solution that combines:



**Web filtering**



**Cloud application protection**



**Secure access controls**

It replaces the traditional VPN with a simpler, safer way to connect staff and protect state data.

**August 2025**

## At a glance: VPN vs. SSE

Legacy VPN (F5)	VS	WaTech SSE (Netskope powered)
Manual login required	Login	Always-on, seamless access
Broad network exposure	Access	Granular, app-level access
Limited visibility	Visibility	Full visibility and analytics
Hardware appliances	Scalability	Cloud-native scalability
Higher costs, add-ons	Cost	Flat, all-in-one pricing
Complex management	Management	Centralized, simplified administration

## Why the change

WaTech is committed to protecting the state workforce from threats that could cause data breaches, system outages, or network vulnerabilities. SSE reduces these risks with advanced, cloud-based security controls and directly supports the state's transition to a **Zero Trust Architecture**.

### Legacy VPNs like F5:

- Expose broad network access
- Require manual logins
- Are hardware-dependent and complex to scale
- Provide limited visibility and analytics



SSE moves security to the cloud with Zero Trust principles, giving each user only the access they need, reducing risk, and simplifying management.

## Same protection, fraction of the price

When agencies purchase vendor solutions directly, they face complex pricing, costly add-ons, and tiered support models.

WaTech's SSE service provides all features bundled together at a fraction of the cost.

What you pay for	Netskope Package	WaTech SSE (Netskope powered) All-in-one
Base cost per user/year	\$246 – \$559	\$150
Advanced analytics	\$61	Included
Cloud firewall	\$16	Included
Premium support	Extra	Included
Local broker	\$18,999 annually	Included
Total estimated cost	\$323 - \$713+ \$18,999 annually	\$150

For additional details click [here](#)

## Designed for Government



FedRAMP High authorized



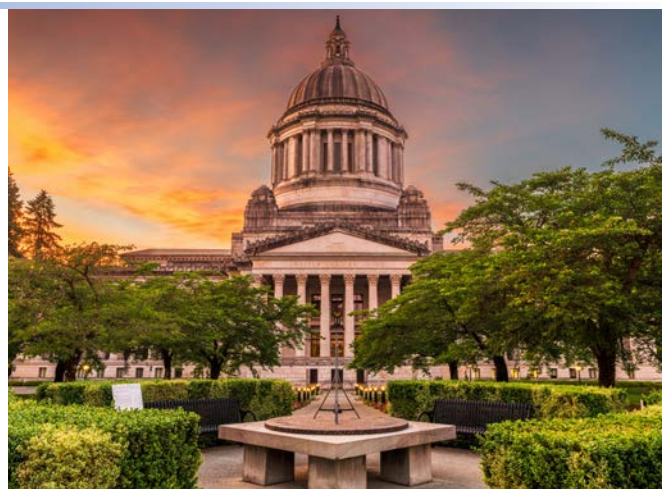
Centralized state-level support



Cross-agency collaboration model



Built for Washington's workforce and IT environment



## How to Order

Submit a ticket to order: CSM Portal - SSE

or Email: [SSE@watech.wa.gov](mailto:SSE@watech.wa.gov)

Point of Contact: Kelly Sanders