



Trust is not a control







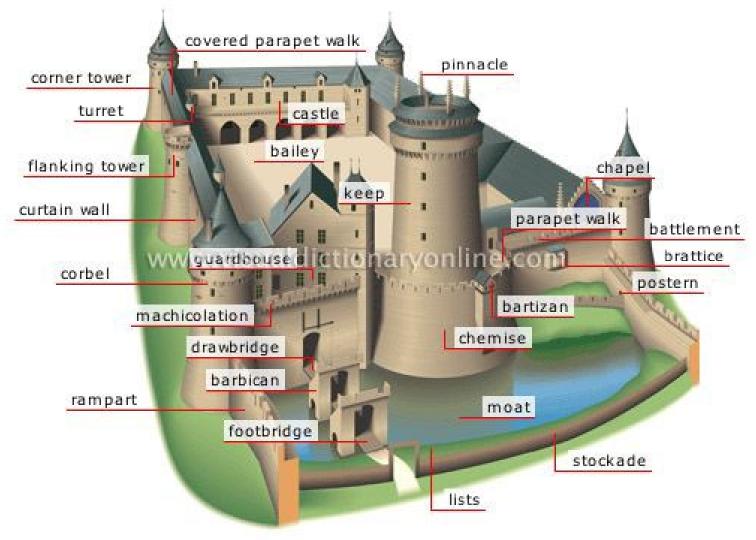
Agenda

- What broken trust?
- What Zero Trust really means.
- Key principles.
- Identity: the new perimeter.
- Protect surfaces, not everything.
- Maturity models.
- Government alignment.
- Practical steps for implementing Zero Trust effectively.



Watech Washington Technology Solutions

The good old days









Cloud Technology





What Broken Trust?

Remote Work







Mobile Devices and BYOD







Shadow IT









Hackers Got Smarter





What Zero Trust really means.

Nevertrust. Always verify.





Strategic principles.

- Assume breach
- Verify explicitly
- Enforce least privilege
- Monitor everything
- > Build from the inside out







Identity is the new perimeter

Every access request should be checked:

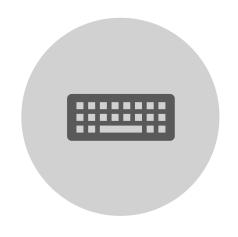
- Who is this?
- Where are they?
- What device are they using?
- Does this behavior match their usual pattern?





Protect surfaces, not perimeters.







CRITICAL DATA

KEY APPLICATIONS

HIGH-RISK USERS OR TRANSACTIONS





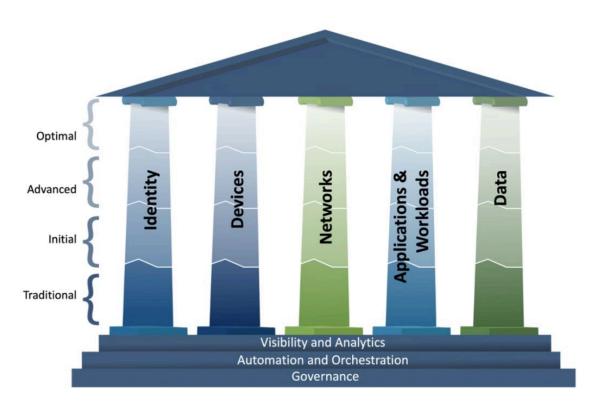
Maturity models

Stages

- 1. Traditional (shared passwords)
- 2. Initial
- 3. Advanced
- 4. Optimal (we sleep at night)

Pillars

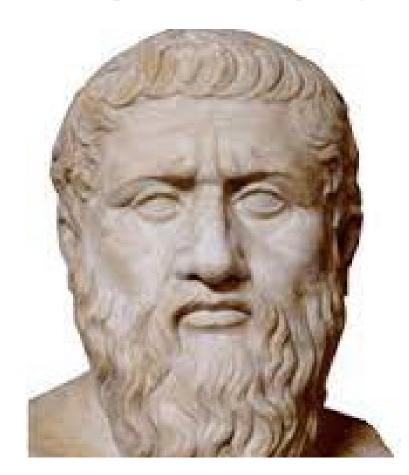
- Identity
- Devices
- Network
- Applications
- Data







From philosophy to strategy.



Zero Trust isn't just a security upgrade. It's a business strategy.





Implementation without burnout.

- Start small.
- Pick a protect surface.
- Focus on identity.
- Align to a use case.
- Track progress with a maturity model.







What Does Success Look Like?



- Faster threat detection.
- Lateral movement is limited.
- Audit trail for every access event.
- Knowledge of who did what, when, and why.

Trust is not a control. Proof is.



