

Microsoft Teams Telephony Costs						
	Add on O365 Phone Service Only	Dial Plan	WaTech Administration Cost	Estimated Monthly Cost	Estimated Monthly Savings *	Estimated Annual Savings - 1000 users
User is E3/G3 (MS Dial Plan)	\$6.09	\$10.75	\$1.75	\$18.59	\$9.41	\$112,920
User is E3/G3 (WaTech Dial Plan)	\$6.09	\$2.75	\$1.75	\$10.59	\$17.41	\$208,920

Assumptions:

*Based on \$28.00 Average Avaya VoIP Rate

Desktop instrument and ancillary hardware not included

Tax not included and average cost savings may vary

Upgrading to O365 E5/G5 is \$13.44 with Voice Services (\$6.09) Included

Avg Line Rate	Savings Per	Annual Savings	Line Count	
\$ 28.00	\$ 17.41	\$ 9,401,400	45,000	High estimates
\$ 28.00	\$ 17.41	\$ 6,685,440	32,000	Moderate estimates
\$ 24.09	\$ 13.50	\$ 4,050,000	25,000	Low end estimates